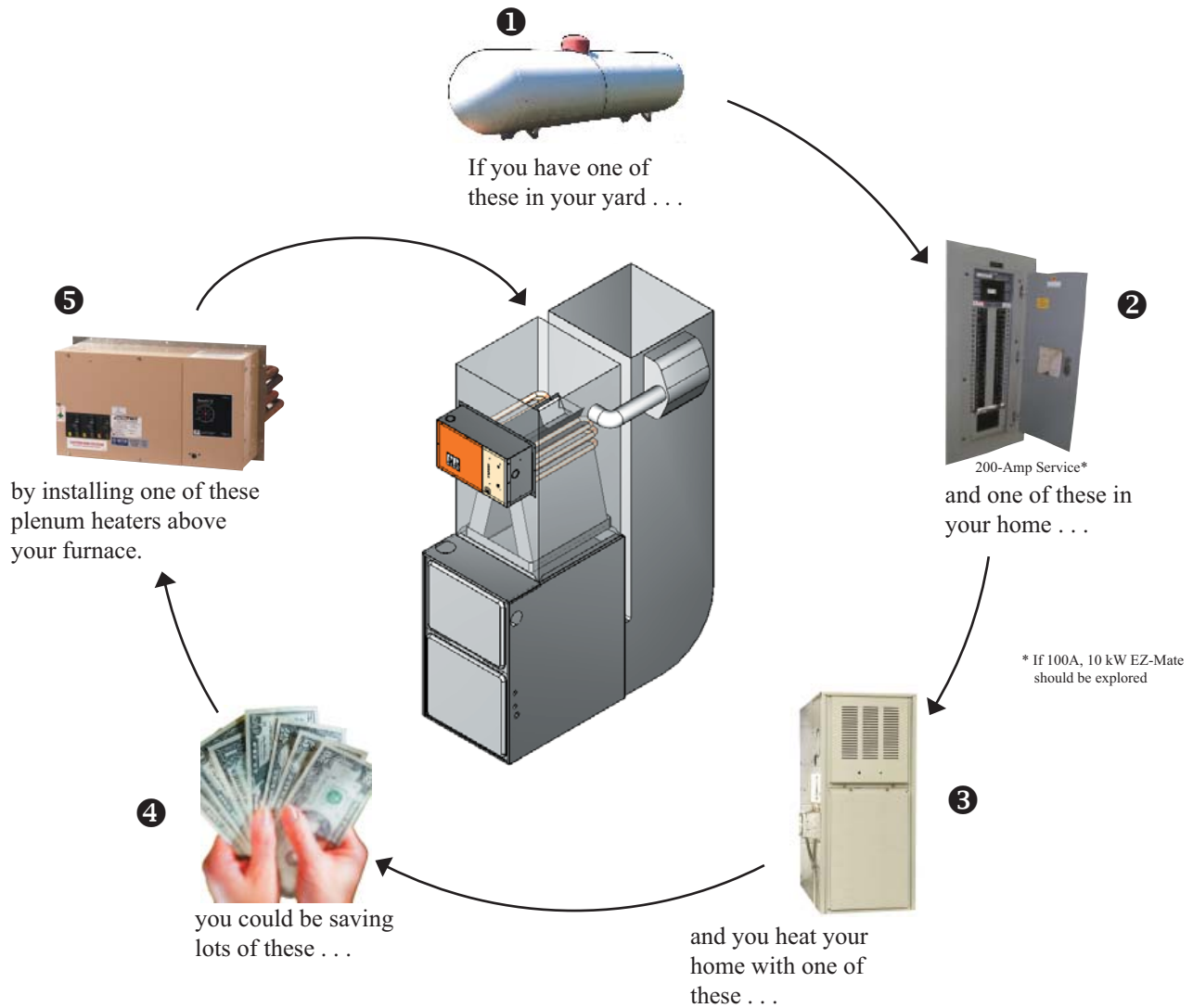
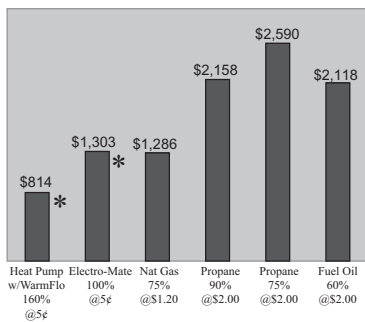


# ELECTRO MATE<sup>®</sup>

## CONVERSIONS



Annual Energy Cost Comparison  
50,000 Btu/h, 8000 Degree Days



The Electro-Mate is the only patented, fully-automatic, plenum heater system making off-peak electric conversion easy.

### WHEN IS ELECTRIC HEAT COMPETITIVE?

Off-Peak Rate (Cents/kWh)	LP, Std (\$/Gal)	LP, 90+ (\$/Gal)	Fuel Oil (\$/Gal)	Nat Gas, 90+ (\$/Therm)
3.5	0.56	0.85	0.81	0.92
4.0	0.64	0.97	0.91	1.05
4.5	0.72	1.09	1.11	1.19
6.0	0.97	1.40	1.47	1.49
7.0	1.41	1.69	1.72	1.85

The kWh rate relates to one gallon, liquid fuel, at appropriate furnace type.

Over the past few years, LP and Natural Gas prices have skyrocketed. Do you know the options and cost savings available?

This chart compares your electric rate to other fuels.



**Electro**  
Providing Comfort Through  
Efficient Energy Solutions